It's now a fact: air curtains at baseball stadiums are for the birds.

That was the local health inspectors' philosophy when they mandated air curtains to deter pesky seagulls at the Florida panhandle's new $15 million Pensacola Bay Front Stadium that's merely 50 yards from the ocean.

Air curtains are designed to conserve energy and prevent flying insect and dust infiltration, not discourage three-pound birds flying at 20 mph. However, after several months and more than 60 ballgames, the inspectors were correct. Not one seagull has ventured past eight air curtains that protect two separate 3,600-square-foot food preparation and service concession areas at the home of Cincinnati Reds new AA Southern League affiliate, the Pensacola Blue Wahoos.

No one was more thrilled about the local code than the concession areas' designer, Matt Morel, FCSI, who has designed renowned outdoor sports venues such as Salt River Fields, Scottsdale, Ariz., and Major League Soccer stadium PPL Park, Chester, Pa. Morel, a project manager for Ovations Food Services, Lutz, Fla., a foodservice design and management company specializing in convention, fair, gaming and sports venues, routinely specifies air curtains for flying insect prevention when budgets permit. Therefore Pensacola's local health code ruling, which mandates bird deterrents for any oceanfront foodservice venue, guaranteed Morel could budget air curtains to maintain sanitation for his cutting edge quality foodservice design.

The 5,038-seat stadium has already catapulted to one of the top grossing food sales venues per capita among the dozens of foodservice concessions under Ovations' management. The sales results of the ballpark's cutting edge menu is why Ovations is one of the most sought after foodservice designers/managers in North America. Ovations' trendy philosophy of freshly-cooked food-to-plate counters the conventional minor league park culture of wrapped hot dogs and hamburgers with long shelf lives. In addition to standard ballpark fare, some of the unique entrées include fish tacos, 12-inch cod/coleslaw sandwiches, shrimp po'boys, southern barbeque sandwiches, chicken salad sandwiches. More importantly, they're all served fresh without protective foil wrappers or warm holding drawers, which is common among other concession operators. "The food here is really innovative and adds to the fun ballgame experience we create here," said Tommy Thrall, the Blue Wahoos media coordinator and radio broadcaster.

The fresh-cooked food combined with state-of-the-art kitchen prep areas that are unobstructed and open for public viewing make flying insect prevention critical for sanitation. To maintain sanitation, each of the two concession areas have four 13-foot-long model KSA air curtains by Berner International, New Castle, Pa., which protect 12-1/2 x 10-foot hurricane-proof, rollup security door openings. Berner supplied custom-engineered mounting brackets to suspend the air curtains out from the interior wall so that the roll-up door mechanisms don't block the air discharge, which strategically must meet the floor at the doorway's threshold. The 4,000-feet-per-minute capacity air curtains are designed for upscale foodservice venues and include aesthetic features such as corrosion-resistant 16-gauge aluminumized steel cases with a gray powder coating finish, milled aluminum inlet screens, remote wall switches and three-speed fans for adjusting airflow strength.

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The air curtain finish matches its roll-up door surroundings and offer an aesthetically modern built-in appearance, versus the other code-satisfying alternatives—an uninviting closed wall/door obstruction around the concession areas or 50 temporary floor-standing oscillating fans. Neither alternative environmentally seals a doorway from flying insects with a curtain of air, according to Morel.

The air curtains in the two main 360-square-foot pedestrian concession entrances are only five feet from food and money transactions. Therefore, Mark Micallef, Ovations’ onsite director of vending, prefers air curtains, but not strong enough to blow beer or popcorn out of containers and paper money out of hands. Ballpark concessions rarely include air conditioning because of their openness, therefore the nearby air curtains also offer a slight residual ventilation benefit to foodservice workers. "The air curtains offer some ventilation relief to foodservice workers on hot, humid Florida days," said Micallef, who previously managed Ovations concessions at The Everbank Field, Jacksonville, Fla.; Salt River Fields, Scottsdale, Ariz.; and Provident Bank Park, Rockland, N.Y.

While minor league baseball venues are typically stereotyped as sterile, no-frill atmospheres, owner Pensacola Community Maritime Park Associates and general contractor Hoar Construction, Orlando, Fla., have created a lively, upbeat, cutting-edge stadium. The concourse is lined with dozens of digital flat screen televisions, the field boasts digital line-up boards and digital ad boards, plus the outfield high definition video scoreboard rivals many Major League ballparks.

The kitchen design and equipment are equally high tech and displayed in full view behind the belly-up counters as well as through the main cooking areas' windows, which were purposely built into the design to showcase the high tech foodservice operation. Like the air curtains, Morel specified some of the foodservice equipment industry's cutting-edge brands, such as Dean Fryers by Frymaster L.L.C., Shreveport, La.; beer systems by Chill-Rite/Desco Inc., Slidell, La.; portable carts by Corsair Display Systems, Canandaigua, N.Y.; ovens and stoves by Bakers Pride Oven Co., New Rochelle, N.Y.; exhaust hoods by Accurex, Schofield, Wis.; and soft-serve ice cream machines by Stoelting, Kiel, Wis.

"I'm a proponent of anything that prevents flying insects near the food and its preparation, and especially at ballparks which have many insect-attracting sweets such as cotton candy, ice cream and popcorn," said Morel, a 14-year industry veteran and former foodservice designer for Darden Restaurants' Olive Garden chain.

Thanks to Ovations' attention to quality and sanitation, the only fish the seagulls and flying insects approach are in Pensacola Bay.